



**Arcat, Inc.**  
**173 Sherman Street**  
**Fairfield, CT 06824**

July 21, 2020

Attn: **Mr. Jeff Calderon** – CT & NY District Manager

Subj: **Arcat / Aeroturn Relationship**

Doc: ATARCAT072120A

Jeff,

Aeroturn LLC is a small New England based zero-maintenance turnstile manufacturer out of our facility in Oxford, CT. Being the smallest in our sector but with the largest impact performance differentiators, our challenge is to have easily available supporting materials to architects, engineers & specifiers. Based on our superior product performance, our goal is to afford designers the choice of a 100% Made in USA product with easy downloadable drawings & performance specifications.

By using Arcat and its multitude of products that are accessible to our target design audience, our opportunities to be placed in security projects are ever increasing. Arcat has helped our business development quality by increasing exposure without having to reach out to the 70,000 A&E firms individually. The services provided by Jeffrey Calderon our account/district manager have been outstanding. He makes sure we are getting the most out of the Arcat offerings. It has been a complete pleasure from our first introductory meeting until today which is years from our first contract.

Arcat delivers a solid technical product line with an exceptional list of the highest quality designers and users of their services on a daily basis. Arcat is an outstanding company with exceptional employees focused on 100% customer satisfaction. Aeroturn is incredibly pleased to be in a business relationship with Arcat.

Sincerely,

*Michael Stoll*

Michael A. Stoll  
Aeroturn LLC  
VP, Technical Sales & Marketing