



Gary,

I would like to personally thank you for all your efforts and recommendations assisting us to get vital product content expanded to architectural and engineering firms as well as end users since our decision to utilize ARCAT in 2020. Your entire staff is top notch. Material, drawings and specifications provided to your staff were made publicly available literally within just a few hours of submission to our ARCAT home page. It was also a great benefit in developing cleaner CSI specifications using your professional spec writers. ARCAT has been a great web tool for bringing our customers directly to content that meets their needs. The search words have also produced increased inquiries through Google searches performed from several of our new clients. This has been crucial during these unprecedented times of COVID-19 hampering much of the country's economy allowing us to reach potential customers we may never have made contact with. Observing the number of CAD drawings, BIM's and CSI specification downloads over the last 3-5 months gives us a good idea of what's coming down the pike and what the near future holds for us in opportunities.

The bottom line is that ARCAT has truly been a worthy investment and appears to be placing us at the front door of opportunity in lieu of scratching and clawing to remove the original basis of design specification for new opportunities. Your firm is truly professional and dedicated to the service you provide. When opportunity permits, we will surely recommend ARCAT to others looking to get a leg up on their competition. Excluding our own competitors of course. Thank you again to both you and the ARCAT team for your superior service.

Best Regards,

Rob Herman

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