



July 14, 2020

To Whom It May Concern:

Viance, LLC has listed our products with ARCAT because of the access and reach it has to the architect/specifier market; and the service, reporting and assistance we have from ARCAT's sales team, in particular, Tommy Glover.

Because we develop wood protection chemicals to improve the performance and durability of wood products, we are a part of the end product that is specified. Our line of pressure-impregnated wood preservative and fire-retardant product formulations are building-code compliant for residential, commercial, industrial, and agricultural applications.

These formulations are used for treated wood in decks, railings, fencing, structural framing, fire retardant applications, marine uses when wood is in contact with water, and wood poles for the utility industry.

It is important that specifiers know there is a difference in what goes into the building products they choose and the long-term benefits that are provided. ARCAT provides the opportunity for specifiers to learn about these products easily.

Sincerely,

A handwritten signature in blue ink that reads "Edie Kello". The signature is fluid and cursive.

Edie Kello

Director of Marketing